

Open position for a Sales Engineer (M/F)

Career opportunity for a proven Sales Engineer willing to contribute to the growth of a niche high-tech Swiss Company located in the Italian-speaking Canton Ticino.

Sensoptic designs, manufactures and sells innovative instruments for quality control of industrial processes. Our clients are among the leading companies producing magnet wires for electric motors, steel wires for medical devices, synthetic filaments for technical textiles and optical fibres for telecommunications. Worldwide, we assist them to improve their manufacturing processes and certify the quality of their products.

What you will do

- Contribute to the development of business relationships with clients
- Elaborate quotations and negotiate sales contracts
- Provide product presentations and pre-sales assistance
- Support commissioning of our products at customer's facilities
- Maintain marketing and social media platforms
- Organize and attend international trade fairs and exhibitions

Your skills and experience

- Engineering background with industrial experience in sales
- Knowledge of market research and negotiating principles
- Communication skills and ability to build international relationships
- Enthusiasm, passion and entrepreneurship spirit
- Flexibility, independence and good predisposition to travel
- Fluent in speaking and writing in English and German

What we offer

- An exciting position in a growing dynamic company
- An excellent opportunity to develop your career
- A multi-disciplinary working team with start-up culture
- High responsibility and lots of freedom
- Continuous in-house training in a creative workplace
- An office in Southern Switzerland with worldwide travelling
- Competitive salary conditions and social benefits

Applications: jobs@sensoptic.ch

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